

# Curriculum Vitae



**Martin Obschonka, Dipl.-Psych., PhD**

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**Interim Professor of Management**

University of Trier  
Germany

**Assistant Professor of Entrepreneurship and Innovation Psychology**

Department of Psychology  
Saarland University  
Campus Building A1 3  
D-66123 Saarbrücken  
Germany

Email: martin.obschonka@uni-saarland.de

**Research Fellow**

Center for Applied Developmental Science  
Institute of Psychology  
Friedrich-Schiller-University Jena  
Am Steiger 3/1  
D-07743 Jena  
Germany

Email: martin.obschonka@uni-jena.de

**Completed 2 ½ year advanced vocational training:**

***Wholesale and Foreign Trade Manager***

(Berufsausbildung zum Groß- und Außenhandelskaufmann)

## ACADEMIC POSITIONS

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- April–Sept. 2016 **Interim Professor of Management** (OB, Entrepreneurship; Vertretungsprofessur),  
University of Trier, Germany
- 2014-present **Assistant Professor** in Entrepreneurship and Innovation  
Psychology,  
Saarland University, Germany
- 2014-present **Research Fellow**  
Center for Applied Developmental Science  
Institute of Psychology  
Friedrich-Schiller-University Jena, Germany
- 2011-2014 **Postdoc Researcher**  
Center for Applied Developmental Science  
Institute of Psychology  
Friedrich-Schiller-University Jena, Germany
- 2011-2013 **Postdoctoral Fellow** of the International Postdoctoral  
Fellowship Program for the Comparative Study of Productive  
Youth Development PATHWAYS  
<http://www.pathwaystoadulthood.org/>
- 2006-2010 **Doctoral Student / Research Associate**  
Department of Developmental Psychology  
Center for Applied Developmental Science  
Jena Graduate School “Human Behavior in Social and  
Economic Change”  
Friedrich-Schiller-University Jena, Germany  
  
Research project: “The Thuringian Founder Study”  
(Interdisciplinary project run by economists and psychologists)
- 2001-2005 **Research Assistant**  
Department of Child and Adolescent Psychiatry and  
Psychotherapy  
Department of Psychosomatics in Children and Adolescents  
University Medical Center Hamburg-Eppendorf  
University of Hamburg, Germany

## VOCATIONAL EDUCATION

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- 1996-1999 **Apprenticeship** in wholesale and export trade (Groß- und  
Außenhandelskaufmann)  
Schärf GmbH, Greifswald, Germany
- 1999 Completed vocational training as **Wholesale and Foreign**

## ACADEMIC EDUCATION

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- 2016                      **Habilitation** (Psychology)  
University of Jena, Germany
- 2011                      **PhD** (Psychology)  
University of Jena, Germany  
Dissertation topic: “Entrepreneurship and the life span perspective of human development”  
Center for Applied Developmental Science, Jena, Germany, and Jena Graduate School “Human Behaviour in Social and Economic Change” Friedrich-Schiller-University Jena, Germany  
Supervisors: Rainer K. Silbereisen, Eva Schmitt-Rodermund (University of Jena), Fred. W. Vondracek (Pennsylvania State University)
- 2006                      **Diploma** (Psychology)  
University of Hamburg, Germany

## PUBLICATIONS IN PEER-REVIEWED JOURNALS AND BOOKS

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### In press

- Huyghe, A., Knockaert, M., & Obschonka, M., (in press). Unraveling the “passion orchestra” in academia. *Journal of Business Venturing*.
- Lechner, C. M., Obschonka, M., & Silbereisen, R. K. (in press). Who reaps the benefits of social change? Exploration and its socioecological boundaries. *Journal of Personality*. doi: 10.1111/jopy.12238
- Stuetzer, M., Obschonka, M., Audretsch, D. B., Wyrwich, M., Rentfrow, P. J., Coombes, M., Shaw-Taylor, L., & Satchell, M. (in press). Industry structure, entrepreneurship, and culture: An instrumental variable analysis using historical coal fields. *European Economic Review*. doi:10.1016/j.eurocorev.2015.08.012
- Krause, A., Obschonka, M., & Silbereisen, R. K. (in press). Perceived new demands associated with socio-economic change: A challenge to job security? *Time & Society*. doi: 10.1177/0961463X15587834
- Obschonka, M., Lievens, F., Wille, B., & De Fruyt, F. (in press). Does self-employed work make individuals not only more entrepreneurial but also more narcissistic and antisocial? A 15-year longitudinal personality-based analysis. *Frontiers of Entrepreneurship Research BCERC Proceedings (FER)*.

- Obschonka, M. & Silbereisen, R. K. (in press). The development of entrepreneurship: A biopsychosocial lifespan model. In Schoon, I. (ed.), *Pathways to successful adulthood*. Wiley.
- Obschonka, M., Pavlova, M., & Schmitt-Rodermund, E., & Silbereisen, R. K. (in press). A tour with Fred Vondracek to hotspots of occupational development. In Ferreira, J. A., Reitzle, M., & Santos, E. (eds.), *Development in context. Festschrift for Fred Vondracek*. University of Coimbra Press.
- Block, J. H., Fisch, C. O., Lau, L., Obschonka, M., & Presse, A. (in press). Who prefers working in a family firm? An exploratory study of individuals' organizational preferences across 40 countries. *Journal of Family Business Strategy*.

2016

- Minola, T., Criaco, G., Obschonka, M. (2016). Age, culture, and self-employment motivation. *Small Business Economics*, 46(2), 187-213. doi:10.1007/s11187-015-9685-6
- Obschonka, M., Stuetzer, M., Audretsch, D. B., Rentfrow, P. J., Potter, J., & Gosling, S. D. (2016). Macro-psychological factors predict regional economic resilience during a major economic crisis. *Social Psychological and Personality Science* 7(2): 95-104.

2015

- Obschonka, M. & Davidsson, P. (2015). Call for papers: Special Issue "The Development of Entrepreneurship: Person x Context Interactions". *International Journal of Psychology*. doi: 10.1002/ijop.12232
- Obschonka, M., Silbereisen, R. K., & Cantner, U., & Goethner, M. (2015). Entrepreneurial self-identity: Predictors and effects within the theory of planned behavior framework. *Journal of Business and Psychology*. doi: 10.1007/s10869-014-9385-2
- Obschonka, M., Stuetzer, M., Gosling, S. D., Rentfrow, P. J., Lamb, M. E., Potter, J., & Audretsch, D. B. (2015). Entrepreneurial regions: Do macro-psychological cultural characteristics of regions help solve the "knowledge paradox" of economics? *PLOS ONE* 10(6): e012933. doi: 10.1371/journal.pone.0129332
- Obschonka, M. (2015). Die "dunkle Seite" der Talentierten [The "dark side" of talent]. *In-Mind*. <http://de.in-mind.org/article/die-dunkle-seite-der-talentierten>
- Obschonka, M. & Silbereisen, R. K. (2015). The effects of work-related demands associated with social and economic change on psychological well-being. *Journal of Personnel Psychology*, 14(1), 8-16.

2014

- Obschonka, M., Schmitt-Rodermund, E., & Terracciano, A. (2014). Personality and the gender gap in self-employment: A multi-nation study. *PLOS ONE* 9(8): e103805. doi:10.1371/journal.pone.0103805
- Stuetzer, M., Obschonka, M., Brix, U., Sternberg, R., & Cantner, U. (2014). Regional characteristics, opportunity perception and entrepreneurial activities. *Small Business Economics*, 42, 221-244.

2013

- Obschonka, M. (2013). Entrepreneurship as 21st century skill: Taking a developmental perspective. In Coetzee, M. (Ed.). *Psycho-social career meta-capacities: Dynamics of contemporary career development* (pp. 293-306). Amsterdam: Springer.
- Obschonka, M., Andersson, H., Silbereisen, R. K., & Sverke, M. (2013). Rule-breaking, crime, and entrepreneurship: A replication and extension study with 37-year longitudinal data. *Journal of Vocational Behavior*, 83, 386-396.
- Obschonka, M., Schmitt-Rodermund, E., Silbereisen, R. K., Gosling, S. D., & Potter, J. (2013). The regional distribution and correlates of an entrepreneurship-prone personality profile in the United States, Germany, and the United Kingdom: A socioecological perspective. *Journal of Personality and Social Psychology*, 105(1), 104-122.
- Stuetzer, M., Obschonka, M., & Schmitt-Rodermund, E. (2013). Balanced skills among nascent entrepreneurs. *Small Business Economics*, 41(1), 93-114.
- Stuetzer, M., Obschonka, M., Davidsson, P., Schmitt-Rodermund, E. (2013). Where do entrepreneurial skills come from? *Applied Economics Letters*, 20(12), 1183-1186.
- Stuetzer, M., Obschonka, M., & Kaya, M. (2013). Performance effects of human capital: Disentangling the effect of experiences and competencies among nascent and young entrepreneurs. *Frontiers of Entrepreneurship Research*, 33(4), Article 21.

2012

- Obschonka, M. & Silbereisen, R. K. (2012). Entrepreneurship from a developmental science perspective. Editorial for the Special Issue "Entrepreneurial development: Person and context". *International Journal of Developmental Science*, 6(3-4), 107-115.
- Obschonka, M., Duckworth, K., Silbereisen, R. K., & Schoon, I. (2012). Social competencies in childhood and adolescence and entrepreneurship in young adulthood: A two-study analysis. *International Journal of Developmental Science*, 6(3-4), 137-150.

- Obschonka, M., Silbereisen, R. K., & Schmitt-Rodermund, E. (2012). Explaining entrepreneurial behavior: Dispositional personality traits, growth of personal entrepreneurial resources, and business idea generation. *The Career Development Quarterly*, 60(2), 178-190.
- Obschonka, M., Schmitt-Rodermund, E., Silbereisen, R. K., Gosling, S. D., & Potter, J. (2012). Towards a geography of entrepreneurial personality. *Frontiers of Entrepreneurship Research*, 32(5), Article 19.
- Goethner, M., Obschonka, M., Silbereisen, R. K., & Cantner, U. (2012). Scientists' transition to academic entrepreneurship: Economic and psychological determinants. *Journal of Economic Psychology*, 33(3), 628-641.
- Obschonka, M., Silbereisen, R. K., & Wasilewski, J. (2012). Constellations of new demands concerning careers and jobs: Results from a two-country study on social and economic change. *Journal of Vocational Behavior*, 80, 211-223.
- Obschonka, M., Goethner, M., Silbereisen, R. K., & Cantner, U. (2012). Social identity and the transition to entrepreneurship: The role of group identification with workplace peers. *Journal of Vocational Behavior*, 80, 137-147.
- Stuetzer, M., Obschonka, M., & Schmitt-Rodermund, E. (2012). Balanced skills among nascent entrepreneurs. *Frontiers of Entrepreneurship Research*, 32(5), Article 21.

#### 2011

- Obschonka, M., Silbereisen R. K., & Schmitt-Rodermund, E. (2011). Successful entrepreneurship as developmental outcome: A path model from a lifespan perspective of human development. *European Psychologist*, 16(3), 174-186.
- Obschonka, M., Silbereisen, R. K., Schmitt-Rodermund, E., & Stuetzer, M. (2011). Nascent entrepreneurship and the developing individual: Early entrepreneurial competence in adolescence and venture creation success during the career. *Journal of Vocational Behavior*, 79, 121-133.
- Kösters, S. & Obschonka, M. (2011). Public business advice in the founding process: An empirical evaluation of subjective and economic effects. *Environment and Planning C: Government and Policy*, 29, 577-604.

#### 2010

- Obschonka, M., Silbereisen, R. K., & Schmitt-Rodermund, E. (2010). Entrepreneurial intention as developmental outcome. *Journal of Vocational Behavior* 77(1), 63-72.
- Obschonka, M., Wams, M., Schulte-Markwort, M., & Barkmann, C. (2010). Psychische Belastung bei deutschsprachigen jugendlichen und heranwachsenden Inhaftierten in der Hafteingangssituation [Psychological distress among German-

speaking young prison inmates after imprisonment]. *Praxis der Kinderpsychologie und Kinderpsychiatrie*, 59(2), 101-118.

2009

- Obschonka, M., Schmitt-Rodermund, E., & Silbereisen, R. K. (2009). Pathways to (academic) entrepreneurship: On the roles of personality, early entrepreneurial competence in adolescence, and action-control beliefs in the prediction of entrepreneurial intentions among scientists. *Frontiers of Entrepreneurship Research*, 29(5), Article 21.
- Goethner, M., Obschonka, M., Silbereisen, R. K., & Cantner U. (2009). Approaching the agora. Determinants of scientists' intention to pursue academic entrepreneurship. *Frontiers of Entrepreneurship Research*, 29(6), Article 9.

## OTHER PUBLICATIONS

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- Block, J. H., Fisch, C., Lau, J., Obschonka, M., & Presse, A. (2015). Who prefers working in a family firm? An exploratory study of individuals' organizational preferences across 40 countries. Available at SSRN: <http://ssrn.com/abstract=2654608> or <http://dx.doi.org/10.2139/ssrn.2654608>
- Obschonka, M. (2015). *Bill Gates' mug shot: Is there a secret link between rule-breaking, crime, and entrepreneurship?* Australian Centre for Entrepreneurship Research, Research Vignette 037, Queensland University of Technology. <http://eprints.qut.edu.au/80898/>
- Obschonka, M. (2015). *Psychologische Studien zu Einflussfaktoren in der Entwicklung von Entrepreneurship* [Psychological studies on developmental factors of entrepreneurship]. Habilitation Thesis. University of Jena, Germany.
- Obschonka, M. (2013). Mapping the entrepreneurial spirit. *Entrepreneurshipofallkinds.org*. Babson College, USA. <http://entrepreneurshipofallkinds.org/2013/09/30/mapping-the-entrepreneurial-spirit/>
- Obschonka, M. (2011). *Entrepreneurship and the life span perspective of human development*. PhD Thesis, University of Jena, Germany.
- Kösters, S. & Obschonka, M. (2010). Building winners? An empirical evaluation of public business assistance in the founding process. *Jena Economic Research Papers* 2010-025. <http://www.econstor.eu/bitstream/10419/32601/1/625853539.pdf>
- Goethner, M., Obschonka, M., Silbereisen, R. K., & Cantner, U. (2009). Approaching the agora – Determinants of scientists' intention to pursue academic entrepreneurship. *Jena Economic Research Papers* 2009-079. <http://www.econstor.eu/bitstream/10419/32598/1/610029045.pdf>

## CONFERENCE PRESENTATIONS AND SYMPOSIA

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- XXIX. Kongress der Deutschen Gesellschaft für Kinder- und Jugendpsychiatrie, Psychosomatik und Psychotherapie, 03/2005, Heidelberg, Germany: Wams, M., Obschonka, M., Barkmann, C., Schulte-Markwort, M. "Evaluation psychischer Beschwerden jugendlicher Strafgefangener in der Haft-Eingangssituation". (Talk)
- International Workshop on Human Development and Social Change", 07/2008, Würzburg, Germany: Obschonka, M., Schmitt-Rodermund, E., Schröder, E. & Silbereisen, R. K. "Entrepreneurial success in the making. Developmental pathways of innovative entrepreneurs". (Poster session)
- International Institute on Developmental Science, 09/2008, Dornburg, Germany: Obschonka, M., Schmitt-Rodermund, E., & Silbereisen, R. K. "A pathway to academic entrepreneurship. On the roles of early entrepreneurial competence, early role models, and action-control beliefs in the prediction of entrepreneurial intentions among scientists". (Poster session)
- G-Forum, 12<sup>th</sup> Annual Interdisciplinary Entrepreneurship Conference, 11/2008, Dortmund, Germany: Obschonka, M., Schmitt-Rodermund, E., Schröder, E. & Silbereisen, R. K. "Entrepreneurial success in the making. Developmental pathways of innovative entrepreneurs". (Talk)
- G-Forum, 12<sup>th</sup> Annual Interdisciplinary Entrepreneurship Conference, 11/2008, Dortmund, Germany: Goethner, M., Obschonka, M., Silbereisen, R. K., & Cantner U. "Approaching the agora. Determinants of scientists' intention to pursue academic entrepreneurship". (Talk)
- 6<sup>th</sup> European Meeting on Applied Evolutionary Economics, 05/2009, Jena, Germany: Goethner, M., Obschonka, M., Silbereisen, R. K., & Cantner U. "Approaching the agora. Determinants of scientists' intention to pursue academic entrepreneurship". (Talk)
- 2009 Babson College Entrepreneurship Research Conference, 06/2009, Babson Park, MA, USA: Obschonka, M., Schmitt-Rodermund, E., & Silbereisen, R. K. "Pathways to (academic) entrepreneurship: On the roles of personality, early entrepreneurial competence in adolescence, and action-control beliefs in the prediction of entrepreneurial intentions among scientists". (Talk)
- 2009 Babson College Entrepreneurship Research Conference, 06/2009, Babson Park, MA, USA: Goethner, M., Obschonka, M., Silbereisen, R. K., & Cantner U. "Approaching the agora. Determinants of scientists' intention to pursue academic entrepreneurship". (Talk)
- 12<sup>th</sup> Biennial Conference of the European Association for Research on Adolescence, 05/2010, Vilnius, Lithuania: Obschonka, M., Silbereisen, R. K., & Schmitt-Rodermund, E. "Successful entrepreneurship as developmental outcome: A path model from the life span perspective of human development". (Talk)
- 50th European Congress of the Regional Science Association (ERSA). Special Session on "The Neighborhood Economy: Local Dynamics of Firms and Networks". Jönköping, Sweden, 08/2010: Stuetzer, M., Obschonka, M., Brix, U., Sternberg, R.,



- & Cantner, U. "Examining the black box between stimulating regions and individual entrepreneurship". (Talk)
- Symposium "Self- and co-regulation in career development" (Katariina Salmela-Aro), EARLI SIG14 Conference "Diversity in vocational and professional education and training", 08/2010, Munich, Germany: Obschonka, M., Silbereisen, R. K., & Schmitt-Rodermund, E. "Entrepreneurial intention as developmental outcome". (Talk)
  - 4<sup>th</sup> Global Entrepreneurship Monitor Research Conference "Global entrepreneurship, innovation, and economic development", 10/2010, Imperial College London, UK: Stuetzer, M., Obschonka, M., Brixy, U., Sternberg, R., & Cantner, U. "Examining the black box between stimulating regions and individual entrepreneurship". (Talk)
  - 8th AGSE International Entrepreneurship Research Exchange, 02/2011, Swinburne University of Technology, Melbourne, Australia: Stuetzer, M., Obschonka, M., Brixy, U., Sternberg, R., & Cantner, U. "Examining the black box between stimulating regions and individual entrepreneurship". (Talk)
  - DIME-Conference Dynamics of Institutions and Markets in Europe, 04/2011, Maastricht, Holland: Goethner, M., Obschonka, M., Silbereisen, R. K., & Cantner, U. "Foundations of academic entrepreneurship: A path model for the prediction of scientists' academic entrepreneurial intentions". (Talk)
  - 12<sup>th</sup> European Congress of Psychology (ECP), 07/2011, Istanbul, Turkey: Obschonka, M., Silbereisen, R. K., & Schmitt-Rodermund, E. "Entrepreneurialism as key competence for tomorrow's world of work: Main results from an interdisciplinary PhD thesis on entrepreneurial development". (Poster session)
  - Academy of Management Annual Meeting 2011, 08/2011, San Antonio, USA: Stuetzer, M., Obschonka, M., & Schmitt-Rodermund, E. "Balanced skills among nascent entrepreneurs: Effects and origins". (Talk)
  - Symposium "Fostering career development among youth: Developmental-contextual perspectives" (Fred W. Vondracek), Conference on Vocational Designing and Career Counseling: Challenges and New Horizons, 09/2011, Padua, Italy: Obschonka, M., Duckworth, K., Schoon, I., & Silbereisen, R. K. "Developmental precursors of successful entrepreneurship in young adulthood: The role of social skills in childhood and adolescence". (Talk)
  - Technology Transfer Conference 2011, 09/2011, Augsburg, Germany: Obschonka, M., Goethner, M., Silbereisen, R. K., & Cantner, U. "Social identity and academic entrepreneurship: The role of group identification with workplace peers". (Talk)
  - 2012 Conference on Entrepreneurial Universities, 04/2012, Münster, Germany: Goethner, M., Obschonka, M., Silbereisen, R. K., & Cantner, U. "Scientists' transition to academic entrepreneurship: economic and psychological determinants". (Talk)
  - 2012 Babson College Entrepreneurship Research Conference, 06/2012, Fort Worth, TX, USA: Obschonka, M., Schmitt-Rodermund, E., Silbereisen, R. K., Gosling, S. D., & Potter, J. "Towards a geography of entrepreneurial personality". (Talk)
  - 2012 Babson College Entrepreneurship Research Conference, 06/2012, Fort Worth, TX, USA: Stuetzer, M., Obschonka, M., & Schmitt-Rodermund, E. "Balanced skills among nascent entrepreneurs". (Talk)

- European Association of Work and Organisational Psychology (EAWOP) Small Group Meeting “Advances in the Psychology of Entrepreneurship”, 06/2012, Sheffield, UK: Obschonka, M., Stuetzer, M., & Goethner, M. “An entrepreneurial Big Five profile matters, but why?”. (Talk)
- 30<sup>th</sup> International Congress of Psychology (ICP) 2012, 07/2012, Cape Town, South Africa: Obschonka, M., & Silbereisen, R. K. “The interplay between positive and negative individual-level effects of social and political change”. (Talk)
- 2013 Babson College Entrepreneurship Research Conference, 06/2013, Lyon, France: Stuetzer, M., Obschonka, M., & Kaya, M. “Performance effects of human capital: Disentangling the effect of experiences and competencies among nascent and young entrepreneurs”. (Talk)
- 16th Uddevalla Symposium 2013 on: “Innovation, High-growth Entrepreneurship and Regional Development”, 06/2013, The Kauffman Foundation, Kansas City, USA: Stuetzer, M., Obschonka, M., Gosling, S. D., Rentfrow, J. P. “A New Look on Entrepreneurial Culture: Regional Personality and Urban Entrepreneurship”. (Talk)
- 16th Uddevalla Symposium 2013 on: “Innovation, High-growth Entrepreneurship and Regional Development”, 06/2013, The Kauffman Foundation, Kansas City, USA: Stuetzer, M., Obschonka, M., Brixy, U., Sternberg, R., & Cantner, U. “Regional Characteristics, Opportunity Perception and Entrepreneurial Activities”. (Talk)
- 73<sup>th</sup> Annual Meeting of the Academy of Management, 08/2013, Orlando, USA: Obschonka, M. & Schmitt-Rodermund, E. “The gender Gap in Entrepreneurship and the Big Five Traits: A three- Country Analysis”. (Talk)
- 2014 Babson College Entrepreneurship Research Conference, 06/2014, London, Ontario, Canada: Obschonka, M., Stuetzer, M., Golsing, S. D., Rentfrow, P. J. & Potter, J. “The Great Recession of 2008-2009 and regional entrepreneurship: Identifying cultural resilience factors”. (Talk)
- 2014 Babson College Entrepreneurship Research Conference, 06/2014, London, Ontario, Canada: Huyghe, A., Knockaert, M., & Obschonka, M. “Spin-off versus start-up intentions: A tale of two passions”. (Talk)
- 28th International Congress of Applied Psychology (ICAP), 07/2014, Paris, France: Obschonka, M. & Silbereisen, R. K. (Conveners): Invited Symposium “Advances in the Developmental Science of Entrepreneurship” under the auspices of IUPsyS
- 28th International Congress of Applied Psychology (ICAP), 07/2014, Paris, France: Obschonka, M. & Silbereisen, R. K. “Early precursors of entrepreneurship: Prosocial and antisocial aspects”. (Talk)
- 74<sup>th</sup> Annual Meeting of the Academy of Management, 08/2014, Philadelphia, USA: Huyghe, A., Knockaert, M., & Obschonka, M. “Spin-off versus start-up intentions: A tale of two passions”. (Talk)
- Workshop “Economics of Entrepreneurship and Innovation”, 06/2015, University of Trier, Germany: Stuetzer, M., Obschonka, M., Audretsch, D. B., Wyrwich, M., Rentfrow, P. J., Coombes, M., Shaw-Taylor, L., & Satchell, M. “Industry structure, entrepreneurship, and culture: An instrumental variable analysis using historical coal mining in Great Britain”. (Talk)
- 2015 Babson College Entrepreneurship Research Conference, 06/2015, Babson Park, MA, USA: Obschonka, M., Lievens, F., Wille, B., & De Fruyt, F. “Does Self-employed Work Make Individuals Not Only More Entrepreneurial but also More

Narcissistic and Antisocial? A 15-year Longitudinal Personality-based Analysis". (Talk)

- Workshop "Economics of Entrepreneurship", 06/2015, National Academy of Sciences, Washington D.C., USA (organized by Ewing Marion Kauffman Foundation, *European Economic Review*, School of Business—University at Albany, SUNY): Stuetzer, M., Obschonka, M., Audretsch, D. B., Wyrwich, M., Rentfrow, P. J., Coombes, M., Shaw-Taylor, L., & Satchell, M. „Industry structure, entrepreneurship, and culture: An instrumental variable analysis using historical coal mining in Great Britain". (Talk)
- 14<sup>th</sup> European Congress of Psychology (ECP), 07/2015, Milano, Italy: Obschonka, M. & Stuetzer, M. "Decoding the entrepreneurial personality system: An integrative, biopsychosocial framework". (Talk)
- 14<sup>th</sup> European Congress of Psychology (ECP), 07/2015, Milano, Italy: Obschonka, M., Stuetzer, M., Audretsch, D. B., Rentfrow, P. J., Potter, J., & Gosling, S. D. "Macro-psychological factors of regions explain regional economic resilience during a major economic crisis". (Talk)
- 14<sup>th</sup> European Congress of Psychology (ECP), 07/2015, Milano, Italy: Obschonka, M. & Silbereisen, R. K. (Conveners): Invited Symposium "Advances in socio-ecological psychology: How do psychological variables interact with objective features of places, cities, and regions in the process of psychological adaptation?".
- 14<sup>th</sup> European Congress of Psychology (ECP), 07/2015, Milano, Italy: Lechner, C., Obschonka, M., & Silbereisen, R. K. "Who reaps the benefits of social change? The role of exploration and its socioecological boundaries". (Talk)
- 20. Fachtagung der Gesellschaft für angewandte Wirtschaftspsychologie (GWPs), Hamburg, 02/2016: Obschonka, M. „'Hot Spots' der psychologischen Gründungsforschung". (Talk)
- II World Conference on Personality, 04/2016, Armação dos Búzios (Búzios, Brazil). Obschonka, M., Stuetzer, M., Audretsch, D. B., Gosling, S. D., & Potter, J. "Global entrepreneurship and personality". (Talk)
- II World Conference on Personality, 04/2016, Armação dos Búzios (Búzios, Brazil). Lechner, C., Obschonka, M., & Silbereisen, R. K. "Who reaps the benefits of global social change? Exploration and its socioecological boundaries". (Poster)
- 2016 Babson College Entrepreneurship Research Conference, 06/2016, Bodø, Norway: Bergmann, H., Hundt, C., Obschonka, M., & Sternberg, R. "The climate for entrepreneurship and team start-ups". (Talk)

## OTHER TALKS

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- Oktober 2013, Optonet Jena Mitgliederversammlung, Jena, Germany: "Regelbrechendes Verhalten und Unternehmergeist: Befunde einer Längsschnittuntersuchung"

- April 2014, Ein Jahr Gründer-Campus-Saar, Universität des Saarlandes, Saarbrücken: „Regelbrechendes Verhalten und Unternehmergeist“
- May 2014, XIX. Plattform 360°, Art-Kon-Tor, Jena: „Regelbrechendes Verhalten und Unternehmergeist“
- Juli 2014, Infoabend Unternehmensnachfolge, Wirtschaftsministerium Saarland, Saarbrücken
- September 2014, Korea Institute of Science and Technology (KIST), Saarland University, Saarbrücken: “Rule-breaking and entrepreneurship”
- Oktober 2014, “Existenzgründung durch Frauen”. Eröffnungsfeier Großtagespflegestelle – Gründer Campus Saar. Universität des Saarlandes, Saarbrücken
- Juli 2015, “2. Saarbrücker Patent- und Innovationsschutztage”. Universität des Saarlandes, Saarbrücken: „Regelbrechen und Innovation“
- Oktober 2015, Referent bei „Invest in Future 2015“-Kongress, Stuttgart
- March 2016, “Entrepreneurial Culture: Person and Context”. Australian Center for Entrepreneurship Research, Queensland University of Technology, Brisbane, Australia

## RESEARCH VISITS

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- Stockholm University, Sweden (Institute of Psychology; Prof. Magnus Sverke), October 2012
- University of Helsinki, Finland (Institute of Psychology, Helsinki Collegium for Advanced Studies; Prof. Katariina Salmela-Aro), February 2014, August 2015
- Aalto Business School, Helsinki, Finland (Prof. Ewald Kibler), August 2015
- University of California, Irvine, USA (School of Education; Prof. Jacque Eccles), September 2015
- Chinese Academy of Sciences, Beijing, China (Institute of Psychology; Prof. Jianxin Zhang), October 2015
- Queensland University of Technology, Brisbane, Australia (Australian Center for Entrepreneurship Research; Prof. Per Davidsson), March 2016

## TEACHING

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Psychology (University of Jena, Germany):

- Seminar, Summer Term 2007 “Developmental tests”
- Organization of Research Colloquium Department of Developmental Psychology / Center for Applied Developmental Science, University of Jena, Summer Term 2007

- Seminar, Summer Term 2009 “Atypical family forms”
- Seminar, Summer Term 2011: “Peer relationships across the life span”
- Seminar, Winter Term 2011/12: “Empirical practical training: Entrepreneurship and human development I”
- Summer, Term 2012: “Empirical practical training: Entrepreneurship and human development II”
- Seminar, Winter Term 2012/2013 “Problem behavior in adolescence and emerging adulthood”
- Seminar, Winter Term 2012/13 “Evaluation of social programs”
- Seminar, Summer Term 2013 “Developmental tests”
- Research Seminar, Summer Term 2013 “Project work: Designing and conducting a study on determinants of entrepreneurship I” (Master level)
- Research Seminar, Winter Term 2013/14 “Project work: Designing and conducting a study on determinants of entrepreneurship II” (Master level)

#### Psychology (Saarland University, Germany)

- Seminar, Summer Term 2014 “Theory and research in psychological entrepreneurship research” (Master level)
- Lecture, Winter Term 2014/15 “Introduction into Work and Organizational Psychology” (Bachelor level)
- Practical Seminar, Winter Term 2014/15 “Self-employment and entrepreneurship in psychologists” (Bachelor and Master level)
- Seminar, Summer Term 2015 “Empirical studies in work and organizational psychology”
- Lecture, Winter Term 2015/16 “Introduction into Work and Organizational Psychology” (Bachelor level)
- Practical Seminar, Winter Term 2015/16 “Self-employment and entrepreneurship in psychologists” (Bachelor and Master level)
- Seminar, Summer Term 2016 “Theory and research in psychological entrepreneurship research” (Master level)

#### Campus-wide (Saarland University, Germany)

- Campus-wide Courses, Winter Term 2014/15 “Psychology of entrepreneurship”
- Campus-wide Courses, Winter Term 2014/15 “Effectuation and entrepreneurship”
- Campus-wide Courses, Sommer Term 2015 “Psychology of entrepreneurship”
- Campus-wide Courses, Winter Term 2014/15 “Effectuation and entrepreneurship”

- Campus-wide Courses, Winter Term 2014/15 “Psychology of entrepreneurship”
- Campus-wide Courses, Winter Term 2014/15 “Effectuation and entrepreneurship”
- Campus-wide workshop, Winter Term 2014/15 “Entrepreneurial thinking and decision-making”

Economics (University of Jena, Germany; Department Prof. Fritsch):

- Seminar, Summer Term 2013 “Advances in Entrepreneurship Research: Psychological and Economic Perspectives” (Master level)
- Seminar, Summer Term 2014 “Advances in Entrepreneurship Research: Psychological and Economic Perspectives” (Master level)

Management (University of Trier, Germany)

- Seminar, Summer Term 2016 “Research Literature: Entrepreneurship and Leadership”
- Seminar, Summer Term 2016 “Research Literature: Entrepreneurship and International Management”
- Seminar, Summer Term 2016 “Case Studies: Entrepreneurship and Leadership”
- Seminar, Summer Term 2016 “Case Studies: Entrepreneurship and International Management”

## EDITORIAL SERVICES

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Editor:

- Associate Editor, *Small Business Economics* (ISSN 0921-898X) (2014-)
- Associate Editor, *In-Mind* (ISSN 1877-5349) [www.de.in-mind.org](http://www.de.in-mind.org) (2014-)
- Editorial Board, *International Journal of Psychology* (ISSN 0020-7594) (2015-)
- Guest Editor, Special Issue “The Development of Entrepreneurship. PersonXContext interactions”, *International Journal of Psychology* (2016)  
<http://onlinelibrary.wiley.com/doi/10.1002/ijop.12232/abstract>
- Guest Editor, Special Issue “Entrepreneurship from a Developmental Science Perspective”. *International Journal of Developmental Science* (2012)  
<http://content.iospress.com/journals/international-journal-of-developmental-science/6/3-4>
- Article Editor, *Sage Open* (2015)

Referee:

- Academy of Management Annual Meetings (Divisions: Careers and Entrepreneurship)
- Applied Psychology: An International Review
- Asian Social Science
- Babson College Entrepreneurship Research Conference
- Entrepreneurship Research Journal
- Entrepreneurship: Theory and Practice
- International Journal of Behavioral Development
- International Journal of Psychology
- International Small Business Journal
- Journal of Business Research
- Journal of Business Venturing
- Journal of Entrepreneurship, Management, and Innovation
- Journal of Economic Psychology
- Journal of Evolutionary Economics
- Journal of Personnel Psychology
- Journal of Research in Personality
- Journal of Research on Adolescence
- Journal of Small Business and Enterprise Development
- Journal of Vocational Behavior
- Long Range Planning
- Nordic Studies in Education
- Personality and Social Psychology Bulletin
- PLOS ONE
- Psychological Research
- Research in Human Development
- Research Policy
- Small Business Economics
- Small Enterprise Research
- Social Psychological and Personality Psychology
- Social Psychology Quarterly
- The Spanish Journal of Psychology

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## REVIEW ACTIVITIES FOR PUBLIC AND PRIVATE SCIENCE FOUNDATIONS

- Dutch National Science Foundation / Review activity for Graduate Programme of Netherlands Organisation for Scientific Research 2012
- Romanian National Council for Scientific Research / Review of project proposals for 2012 national funding call

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## WORK FOR NATIONAL AND INTERNATIONAL ORGANIZATIONS

- ESDP (European Society for Developmental Psychology): Member of the Organizing Committee, 13<sup>th</sup> European Conference on Developmental Psychology, Jena, Germany, August 21-25, 2007
- Organization of the Colloquium “Lebensläufe: Die Kinder von Golzow [Biographies: The story of the children of Golzow]”, University of Jena (Guests: Barbara and Winfried Junge), April 29, 2009
- IUPsyS (International Union of Psychological Science): Participant of the “Capacity-building Strategic Planning Meeting”, Würzburg, Germany, May 1-3, 2011
- IUPsyS: Organization and management of the 3<sup>rd</sup> Caucasus Workshop on Bereavement “Advanced In-field Training and Curriculum Development”, Tbilisi, Georgia, October 2-8, 2011
- IUPsyS: Organization and management of the Capacity Building Workshop for Countries of Central Asia “Disaster and Bereavement”, Tbilisi, Georgia, November 17-21, 2012
- Associate editors meeting, Small Business Economics Journal, Springer Publisher Heidelberg, Germany, January 8, 2015
- Member of “Greater Region Consortium for Entrepreneurship and Innovation” (University of Luxembourg, Saarland University, University of Liege, University of Trier, University of Kaiserslautern) (2014-)
- Member of the Publication and Communication Committee of IUPsyS (2014-)

## ADACEMIC ADMINISTRATION

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- 2012-2014: SciCoach OPSIS University of Jena, Germany (Optimization of Professional Support for International Students)
- Member of Habilitation Commission (Department of Psychology, Saarland University, Germany): Habilitation project - Dr. Monika Equit, 2014
- Organization Committee, International Doctoral Workshop Series on Entrepreneurship and Innovation SarLorLux (cooperation between University of Luxembourg, University of Trier, University of Liège, University of Lorraine, University of Strasbourg, Saarland University) 2014-
- Co-Director of UNEXIN (Zentrale wissenschaftliche Einrichtung Unternehmertum, Existenzgründung und Innovation; University Entrepreneurship Center), Saarland University, Germany. 2014-
- Co-organisation of “Greater Region PhD Workshop on Entrepreneurship & Innovation”, University of Luxembourg, Luxembourg, March 31-31, 2015
- Supervision of Bachelor, Master, and Doctoral Theses (2010-)

## WORKSHOP PARTICIPATIONS

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- PATHWAYS Workshop (International Postdoctoral Fellowship Program – Jacobs Foundation), Rome, Italy, May 16-20, 2011
- European Science Foundation (Quantitative Methods in the Social Sciences 2 QMSS 2), Summer School: “Analysis methods for cross-national comparisons”, Leuven, Belgium, August 28 – September 4, 2011
- PATHWAYS Workshop (International Postdoctoral Fellowship Program – Jacobs Foundation), Ann Arbor, USA, October 17-23, 2011
- CAPCA Training Workshop (Todd Little): “Longitudinal modelling: Factorial invariance in longitudinal models / Modelling contextual effects”, Institute of Social Research, Ann Arbor, USA, October 19, 2011
- PATHWAYS Workshop (International Postdoctoral Fellowship Program – Jacobs Foundation), Dornburg, Germany, May 20-23, 2012
- IUPsyS Workshop on Psychology Education and Training: A Global Perspective, Dornburg, Germany, May 23-26, 2012
- Youth Success and Adaptation in Times of Globalization and Economic Change: Opportunities and Challenges. 40 Years of Research by Rainer K. Silbereisen, Jena, Germany, September 14-15, 2012
- PATHWAYS Workshop (International Postdoctoral Fellowship Program – Jacobs Foundation), Cumberland Lodge, Windsor, UK, December 2-5, 2012
- PATHWAYS Workshop (International Postdoctoral Fellowship Program – Jacobs Foundation), University of Tübingen, Germany, May 16-19, 2013
- Graduate Academy Jena Workshop “Personalised Leadership”, University of Jena, Germany, Oct 29-30, 2013
- PATHWAYS Workshop (International Postdoctoral Fellowship Program – Jacobs Foundation), Windsor, UK, November 10-13, 2013
- PATHWAYS Workshop (International Postdoctoral Fellowship Program – Jacobs Foundation), Cumberland Lodge, Windsor, UK, May 20-23, 2014
- PATHWAYS Workshop (International Postdoctoral Fellowship Program – Jacobs Foundation), Schloss Marbach, Germany, November 14-17, 2014
- Greater Region Workshop “Entrepreneurship and Innovation”, University of Luxembourg, Luxembourg, March 30-31, 2015
- Workshop “Economics of Entrepreneurship and Innovation”, University of Trier, Germany, June 02-03, 2015
- Workshop “Economics of Entrepreneurship”, National Academy of Sciences, Washington, USA (organized by Ewing Marion Kauffman Foundation, *European Economic Review*, School of Business—University at Albany, SUNY), June 29, 2015

## MEMBERSHIPS IN SCIENTIFIC SOCIETIES

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- Deutsche Gesellschaft für Psychologie (DGPs) (German Psychological Society)
- Academy of Management (Division: Careers; Division: Entrepreneurship)
- Entrepreneurship Research Society (ERS)
- Deutscher Hochschulverband (DHV) (German Association of University Professors and Lecturers)

## HONORS, AWARDS, AND GRANTS

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- 2006 Diploma in Psychology graded: very good (University of Hamburg, Germany)
- 2006-2009: Scholarship, Federal State of Thuringia, Germany; Research Project: ““Success and failure of innovative start-ups – A process-oriented analysis of economic and psychological determinants”
- 2010: Invitation, 40<sup>th</sup> St. Gallen Symposium “Entrepreneurs: Agents of change”, 05/2010, University of St. Gallen, Switzerland
- 2010-2011: Scholarship, Federal State of Thuringia, Germany; Research Project: “The Thuringian Founder Study”
- 2010: Scholarship of the Einstein Young Scholars Programme for Excellent Young Scientists, Falling Walls Conference Berlin, 11/2010
- 2011 PhD in Psychology graded: summa cum laude (University of Jena, Germany; Dissertation topic: “Entrepreneurship and the life span perspective of human development”)
- 2011-2013 Fellowship PATHWAYS International Postdoctoral Programme (Jacobs Foundation) <http://www.pathwaystoadulthood.org/> : around 76k Euro (2-year PostDoc Position + Research Money)
- 2013 Research Grant, International research project on entrepreneurial skills (Germany, Finland, UK, USA), Jacobs Foundation, Zürich, Switzerland; 28k Euro
- 2013 Travel Grant DAAD
- 2014 Research Grant, International research project on regional psychological and economic factors (Germany, USA, UK), Fritz Thyssen Foundation, Cologne, Germany: 25k Euro
- 2015 Research Grant, EXIST (University-Based Business Start-Ups – Program), German Federal Ministry of Economics and Energy: 25k Euro
- 2015 Workshop invitation: “Economics of Entrepreneurship”, National Academy of Sciences, Washington, D.C., USA (organized by Ewing Marion Kauffman Foundation, *European Economic Review*, School of Business—University at Albany, SUNY), June 29, 2015

## MEDIA COVERAGE

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- My research work has been covered by national and international media, including:
  - Print and online media (e.g., *BBC*, *BBC Mundo*, *Berliner Morgenpost*, *Berliner Zeitung*, *Blick.ch*, *Bloomberg Businessweek*, *Boston.com*, *Delmagyar.hu*, *DerStandard.at*, *Die Welt*, *Express.be*, *Focus*, *Folha de S. Paulo*, *Freie Presse*, *Fortune*, *Foxbusiness.com*, *Frankfurter Rundschau*, *Gehirn&Geist*, *GEO Magazin*, *Hamburger Abendblatt*, *Handelsblatt*, *Hannoversche Allgemeine Zeitung*, *Harvard Business Review*, *Ingenieur.de*, *Impluse - Das Unternehmergeistermagazin*, *Inc. Magazine*, *Industrial Engineer Magazine*, *Kieler Nachrichten*, *Kölner Stadt-Anzeiger*, *Libertyinvestor.com*, *Luzerner Zeitung*, *ManagerSeminare*, *Men's Health*, *Merkur-online.de*, *MSN.com*, *Münchner Merkur*, *N-TV.de*, *Neue Ruhr Zeitung*, *NU.nl*, *Ostthüringer Zeitung*, *Ostsee-Zeitung*, *Popular Science*, *Psychologie Heute*, *Psychology Today*, *Report Psychologie*, *Saarbrücker Zeitung*, *SmartPlanet*, *Spiegel Online*, *Stern.de*, *Suedostschweiz.ch*, *Tagesspiegel*, *The Atlantic*, *The Huffington Post*, *TheWeek.com*, *Thüringische Landeszeitung*, *Twin Cities Business Magazine*, *VeckansAffärer.se*, *Westdeutsche Allgemeine Zeitung*, *Westfälische Rundschau*, *Wirtschaftsblatt.at*, *Yahoo.com*)

- Examples print/online media:

<http://www.theatlanticcities.com/jobs-and-economy/2013/05/search-entrepreneurial-personalities-specific-places/5572/>

<http://www.citylab.com/tech/2015/08/the-personality-of-entrepreneurial-cities/399677/>

<http://smallbusiness.foxbusiness.com/entrepreneurs/2013/06/06/entrepreneur-usa-where-most-business-owners-come-from/>

<http://news.menshealth.com/steal-the-entrepreneurial-spirit/2013/06/15/>

<http://finance.fortune.cnn.com/2013/08/14/most-likely-to-start-a-business-try-antisocial-teens/>

<http://www.bbc.co.uk/news/business-23612822>

[http://www.boston.com/business/blogs/global-business-hub/2013/09/personality\\_tra.html](http://www.boston.com/business/blogs/global-business-hub/2013/09/personality_tra.html)

<http://www.popsoci.com/science/article/2013-08/study-finds-teenage-entrepreneurs-are-anti-social-trouble-makers>

<http://www.spiegel.de/karriere/berufsleben/firmengruender-die-dunklen-seiten-des-unternehmergeists-a-915178.html>

<http://www.welt.de/wirtschaft/article116699159/Unternehmergeist-muesste-man-haben.html>

<http://www.derwesten.de/wirtschaft/erfolgreiche-unternehmer-waren-als-kinder-rabauken-id8320289.html>

<http://www.businessweek.com/articles/2013-08-09/kids-who-get-in-trouble-grow-up-to-be-entrepreneurs>

<http://www.welt.de/print/wams/wirtschaft/article136743012/Die-ueberforderte-Elite.html>

<http://www.wirtschaftspsychologie-aktuell.de/lernen/lernen-20130814-martin-obschonka-anderer-landstrich-anderer-unternehmergeist.html>

<http://blogs.hbr.org/2013/10/entrepreneurial-minded-americans-cluster-in-the-western-states/>

<http://www.report-psychologie.de/news/artikel/die-dunkle-seite-der-macht/>

<http://www.report-psychologie.de/news/artikel/wo-der-unternehmergeist-wohnt/>

<http://www.tagesspiegel.de/wirtschaft/gruender-der-kleine-unterschied/9872362.html>

<http://www.wiwo.de/erfolg/beruf/arbeitsfreude-welche-berufe-gluecklich-machen/7425254.html>

[http://www.spsp.org/press\\_release/city-personality-resiliency](http://www.spsp.org/press_release/city-personality-resiliency)

- Radio broadcasts (e.g., MDR Info, BR, Radio RSH, Landeswelle Thüringen, Polish National Radio)

- Example Radio:

<http://www.ardmediathek.de/swr2/swr2-impuls?documentId=17126820>

- Television (e.g., Bloomberg TV)

- Example TV:

[http://www.bloomberg.com/video/rule-breaking-entrepreneurship-and-teenagers-ynQ1SpTSR\\_Ooby2ijJ1NIQ.html](http://www.bloomberg.com/video/rule-breaking-entrepreneurship-and-teenagers-ynQ1SpTSR_Ooby2ijJ1NIQ.html)

- Research brief *Academy of Management Perspectives* (AMP):

<http://amp.aom.org/content/25/1/100.extract>